



NADIC
-Strength Through Cooperation-

Annual Meeting
October 21st 2013

Norwegian-American Defense and
Homeland Security Industry Council



Proposed Agenda Annual Meeting of Members

1. Review and approve Proposed Agenda for Annual Meeting of Members, 2013
2. Review and approve 2012 - 2013 Financial Reports
3. Presentation of Annual Report 2012 - 2013
4. Any other business
 - a. Message from the President, Mr. Vidar M. Skjelstad
 - b. Discuss significance of meeting with Keith Webster AT&L
 - c. What are member expectations for 2014
5. Adjournment



Financials

Annual Meeting of Members

Please see enclosed
Balance Statement 2012/2013 and
Profit and Loss statements year-to-date 2013



Annual Report

Mission Statement

The Norwegian-American Defense Industry/Homeland Security Council (NADIC) is a Trade Association that has been established to develop and promote the business and commercial interests of the Norwegian/American defense and homeland security industries within the United States, and to ensure a “fair” competitive environment in U.S. markets for our membership.

Brief Introduction

NADIC’s purpose is to strengthen relations between the United States and Norway by promoting the defense and homeland security capabilities of the Norwegian industrial community. NADIC membership is open to U.S. and Norwegian companies and individuals with an interest in strengthening ties between military organizations and other groups in the United States and the companies that comprise the Norwegian defense and security industrial base. NADIC seeks to enhance existing relationships by promoting awareness of capabilities and products and services offered by the Norwegian defense and security community.

Membership Overview

Platinum Members:	Kongsberg Defense Systems Inc. Kongsberg Protect Systems Inc. NAMMO, Inc. NAMMO Talley, Inc.
Gold Members:	Chemring Nobel AS T&G Elektro AS Umoe Mandal AS
Silver Member:	FSi
Bronze Large:	Kongsberg Maritime AS
Bronze Small:	Applica Training Systems AS Axnes Aviation AS Camp Supply International AS Jak J. Alveberg AS Kitron Inc. Kongsberg Target Systems AS Norlense AS OnTime Networks AS Projectiondesign AS Prox Dynamics AS Teleplan Globe AS TINEX AS Vingtech



Annual Report 2012 - 2013 Activities, Meetings and Significant Achievements

September 18, 2012 – Incorporation of NADIC with the Commonwealth of Virginia

October 21, 2012 – Formal announcement of NADIC at AUSA’s Annual Meeting and Exposition Reception

Hosted at the residence of H.E. Ambassador Wegger Chr. Strømme, the reception was well attended by representatives from various Norwegian and US companies, Norwegian dignitaries and key representatives. NADIC was formally and officially endorsed by the Norwegian Ministry of Defense.

October 22, 2012 – Press Release for NADIC establishment

November 27, 2012 – NADIC Symposium, Oslo, Norway

Successful membership drive held at FSi/NHO offices in Oslo, Norway. Well attended by representatives from various Norwegian defense and security companies. Formal endorsement of NADIC by State Secretary for the Norwegian Ministry of Defense, Mr. Eirik Øwre Thorshaug, H.E. Ambassador to Norway from the United States Barry B. White, Deputy Secretary General for the Norwegian Ministry of Defense, Mr. Morten Tiller and Senior Vice President, Division for Services and Programs Innovation Norway Mr. Hans Martin Vikdal. Additional industry endorsement from President and CEO of the Norwegian Defense and Security Industry Association (FSi) Mr. Torbjørn Svensgård, President of Kongsberg Defense Systems, Mr. Harald Ånnestad, President of Kongsberg Protech Systems, Mr. Egil Haugsdal, President of NAMMO Mr. Edgar Fossheim and the Counselor for Defense Industry Cooperation, Mr. Einar Gustafson. The symposium also offered a “Doing Business in the US” workshop by Vandeventer Black, LLC and networking session providing companies the opportunity to discuss NADIC membership, its purpose and goals.

February 5, 2013 – OUSD AT&L Meeting

Meeting with Col. Michael Joy, Director of the International Armaments Cooperation and Ryan Romito in the Office of the Under Secretary of Defense for Acquisition, Technology and Logistics supporting the USD to brief OUSD AT&L about the inception of NADIC, its purpose, mission and goals for supporting the Norwegian defense industry.

February 28, 2013 – Lunch and brief of NADIC with Ministry of Trade and Industry, Kristin Maurstad

NADIC hosted a working lunch with Ms. Maurstad, Mr. Arlid Waage, Counselor for Trade and Industrial Affairs, Mr. Lars Petter Heine, Minister Counselor for Economic Affairs, Mr. Einar Gustafson Counselor for Defense Industry Cooperation, NADIC representatives President Vidar Skjelstad, Chairman Peter Sioma and Manager Storm Horncastle.

March 13, 2013 – OUSD AT&L Meeting

Meeting with Director of International Cooperation, Mr. Keith Webster and Ryan Romito in the Office of the Under Secretary of Defense for Acquisition, Technology and Logistics supporting the USD to discuss rationale from precluding foreign competitions from the AIM-9M rocket motor. NADIC attended in a supporting capacity for member NAMMO.



May 2, 2013 – His Majesty the King’s Guard Performance

NADIC sponsored a networking reception in conjunction with the Norwegian King’s Guard visit and performance and the U.S. Marine Corps Barracks in Washington DC. NADIC received additional endorsement from H.E. Ambassador Wegger Chr. Strømme.

May 14, 2013 – Norwegian-American Defense Conference

NADIC’s first annual Norwegian-American Defense Conference held at the Council for Foreign Relations in Washington DC. Keynote speaker Deputy Secretary General for the Norwegian Ministry of Defense, Mr. Morten Tiller spoke to Norwegian and American industry about NADIC’s role in US/Norwegian cooperation, other guest speakers included LTG William Phillips, US Army who discussed Norwegian/American partnerships and strategic focus. MajGen Michael Dana of the US Marine Corps addressed reconstructing the Marine Corps after 10 years of fighting and Rear Admiral Trond Grytting, Defense attaché to the US and Canada touched on the transatlantic link and cooperation between the US and Norway. The Honorable Chellie Pingree, US House of Representatives spoke about US/Norwegian/Maine cooperation and Director for the America’s in Innovation Norway, Svein Berg, spoke about Innovation Norway’s strategy for Norwegian defense industry in the US region. Following the successful conference was a reception held at the Ambassador’s residence providing NADIC members networking opportunities with US industry and key representatives.

June 13, 2013 – NADIC Website offers useful links

NADIC provides useful links to members online; these links provide ease of access to websites like US Department of Defense, US State Department ITAR Regulations, and other relevant and informative sites.

September 3, 2013 – AUSA Membership Proposal

Proposal submitted to the NADIC board of directors providing rationale for seeking membership with the Association of the United States Army (AUSA).

September 20, 2013 – AUSA Membership Approval

NADIC Board of Directors vote on AUSA Membership for 2013 – 2014 and approve.

October 11, 2013 – OUSD AT&L Meeting

Meeting with Director of International Cooperation, Mr. Keith Webster, Director of International Armaments Cooperation Mr. Matt Warren, and Ryan Romito in the Office of the Under Secretary of Defense for Acquisition, Technology and Logistics supporting the USD to follow up on March 13, 2013 meeting.

October 20, 2013 – Ambassador Reception on the occasion of AUSA’s Annual Meeting and Exposition

H.E. Ambassador Kåre R. Aas hosts reception at his residence in honor of AUSA’s Annual Meeting and Exposition.

October 21, 2013 – Annual Meeting of Members

NADIC Annual Meeting of Members held at Kongsberg Offices

October 21-23, 2013 – NADIC Booth at AUSA

This year NADIC will provide its members with a 10x10 booth at the Association of the United States Army’s Annual Meeting and Exposition in Washington DC.



November 1, 2013 – Katharina’s Legal Corner goes live

NADIC in collaboration with Katharina Brekke Powers from Vandeventer Black launch Katharina’s Legal Corner. This page will strive to provide awareness of relevant issues and developments that are important to NADIC members and their business. The focus will be on foreign government contractors doing business in the United States, but will also include helpful and informative information for all businesses.

Annual Report Board of Directors

Chairman of the Board of Directors 2012-2016

Mr. Peter Sioma, NAMMO Inc.

Directors 2012-2016:

Mr. Martin Grimsgaard, T&G Elektro AS

Mr. Torgrim Jørgensen, Vingtech

Mr. Erlend Skjold, Chemring Nobel AS

Mr. Tom Ivar Stie, Applica Training Systems AS

Mr. Torbjørn Svensgård, Norwegian Defense and Security Industries Association (FSi)

Directors Unlimited:

Mr. Rune Johannessen, KONGSBERG Protech Systems Inc

Mr. Scott Selle, NAMMO Talley Inc.

Mr. Vidar M. Skjelstad, KONGSBERG Defense Systems Inc.

Mr. Peter Sioma, NAMMO Inc.

Officers 2013-2014:

President

Mr. Vidar Skjelstad, Kongsberg Defense Systems, Inc.

Treasurer/Secretary

Ms. Storm Horncastle

Other Business

1. Message from the President, Mr. Vidar M. Skjelstad
2. Discuss significance of meeting with Keith Webster AT&L
3. What are member expectations for 2014?
4. Members have the opportunity to address any other relevant business

Adjournment